

Bank Handlowy w Warszawie S.A. Consolidated financial results for 2Q'24

2Q'24 | Financial results summary

2Q'24 Financial results

Revenue PLN 1,103 MM

Net profit PLN 394 MM

ROE **22.8%**

Balance sheet YoY dynamics

Loans (7%)

Deposits +5%

Total capital ratio

TCR **23.6%**

Business segments' performance in 2Q'24

Institutional Banking

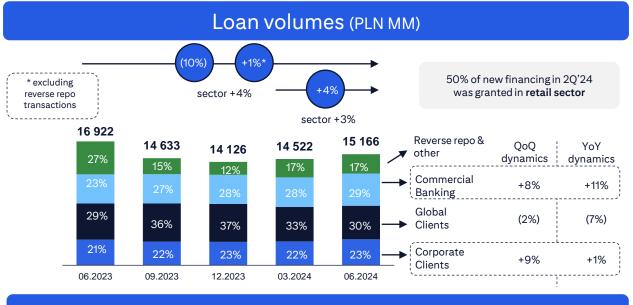
- Revenue: increase by 6% QoQ driven by strong results in brokerage, custody and FX
- FX: total volume growth by 9% QoQ, driven mainly by higher clients' activity in Commercial Banking
- Loans: second quarter in a row of higher loan volumes increase by 4% QoQ as result of higher clients' activity in Commercial and Corporate Banking
- Growth in sustainable finance: implementation of Sustainable Products Classification Framework. The Bank met strategic goal of PLN 1B of sustainable lending
- Sustainability-linked loans: PLN 1.8 B of joint syndicated financing for CCC Group connected with sustainability-linked KPIs

Consumer Banking

- Revenue: decrease by 8% QoQ as a result of one-off events with negative impact on revenue (incl. "credit holidays")
- Loans: increase by 2% QoQ, driven mainly by higher mortgage loan volumes
- Private Banking: stable number of clients QoQ. AUM portfolio growth by 6% QoQ
- FX: CitiKantor FX volumes growth by 7% QoQ accompanied by growth of transactions by 18% QoQ
- Cards: positive trends of credit cards acquisition maintained with growth by 2% QoQ

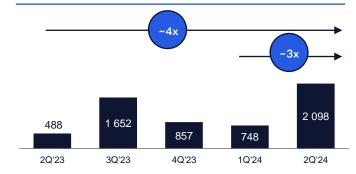


Institutional Banking | Business volumes



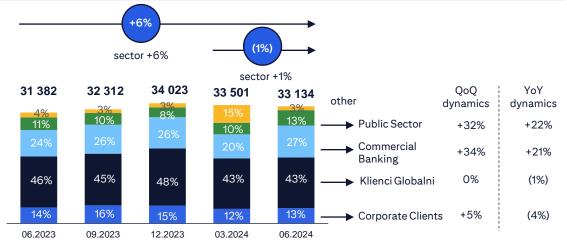
2Q 2024 transaction volumes

1. New loans to institutional clients (PLN MM)



* New financing granted or increase in current financing volume or extension in maturity

Deposit volumes (PLN MM)



2. FX volumes

 FX volumes down by 10% YoY mainly as a result of Polish zloty appreciation

3. Transaction Banking

- 18% YoY number of cross-border money transfers
- 16% YoY value of corporate credit cards transactions
- 13% YoY number of transactions processed online



Institutional Banking | Key transactions



Financing



Banking service



Agora

Long-term loan

PLN 362 MM

Syndicated agreement

citi handlowy®

Strengthening strategic position of Agora Group on the radio market and current liabilities refinancing

Current banking liabilities refinancing and operating activity financing

Sustainability Linked Loan

CCC Group

PLN 1.8 B

Syndicated agreement

citi handlowy®

Żabka

Factoring

PLN 300 MM

Factoring agreement

citi handlowy®

Polski System Kaucyjny

Citi Handlowy

chosen as main banking partner

Within open cooperation, the Bank will participate in creation of packaging deposit and recycling system

Allegro.eu

Accelerated sale of shares

PLN 1.9 B

Global coordinator





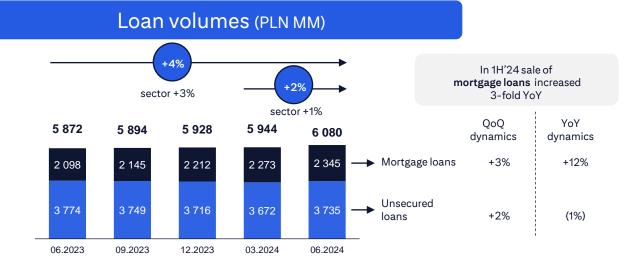
Book building for share largest shareholders of Allegro.eu

Agreement including corporate social responsibility and sustainable development goals



Environmental initiatives

Consumer Banking | Business volumes



1

FX volumes

2Q 2024 transaction volumes

Decrease of FX volumes by 7% YoY

- FX volumes in CitiKantor flat YoY, meanwhile transactions number processed via CitiKantor increased by 11% YoY
- 57% of FX volumes processed via CitiKantor

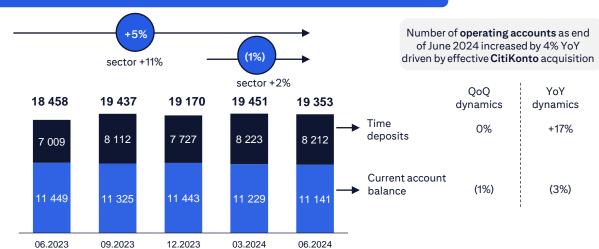
2. Private Banking

- 12% YoY average Total Relationship Balance
- **120%** YoY number of Citigold Private Client

3. Cards

- 0% YoY card transaction value (domestic)
- \$\psi 3\% \text{YoY} card transaction value (crossborder)

Deposit volumes (PLN MM)





Social responsibility | Community day

Continuous commitment to social responsibility



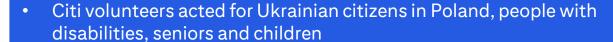
Citi volunteers with their families, friends and business partners took part in the Citi Global Community Day



volunteering projects



beneficiaries



- The initiatives were supported by:
 - Citi Alumni
 - NGOs: Foundation Think!, Foundation Mamo Pracuj, Food Bank in Olsztyn, The Polish Center For International Aid
 - Representatives of the local government











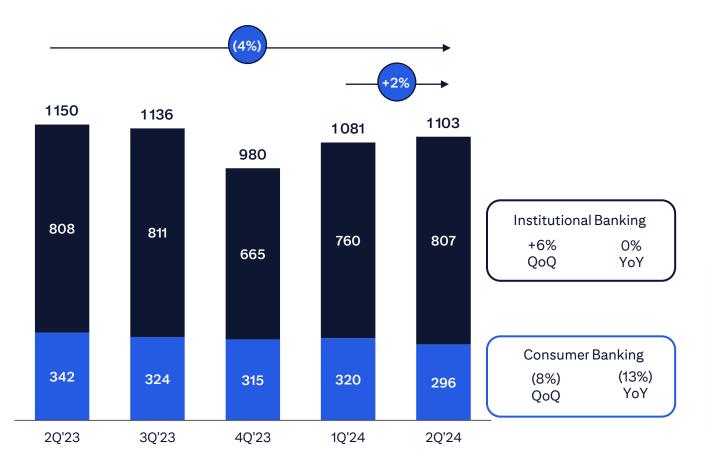
Consolidated financial results



Total revenue

Total revenue – segment split (PLN MM)

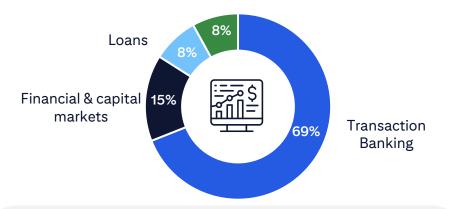
Positive dynamics of client revenue in Institutional Banking segment, driven by higher transaction volume on FX and capital markets



Institutional Banking in 2Q 2024

Share of Institutional Banking products in client revenue – management view

Custody



Maintained momentum of client revenue growth in transaction banking and on financial markets

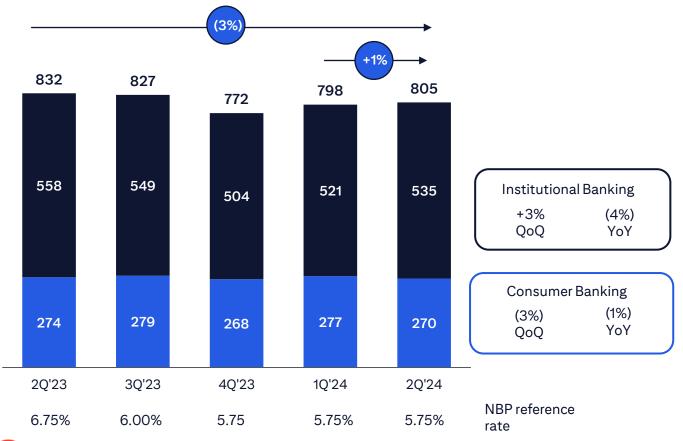




Net interest income

Net interest income – segment view (PLN MM)

Net interest income affected by accounted provisions for credit holidays amounting to PLN 14.3 MM. On the other hand, continued growth of interest income on investment debt securities portfolio and financial sector loans volume.



Net Interest Margin

Net Interest Margin – Bank vs. Banking sector

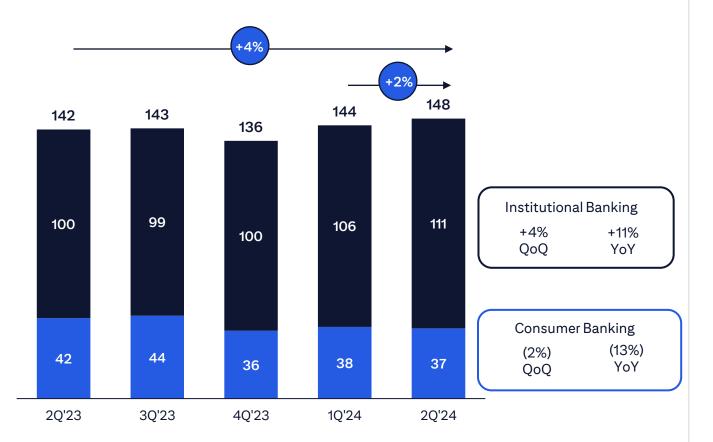
5,13% Bank ————	5,09%	4,66%	4,68%	4,70%
3,25%	3,39%	3,45%	3,44%	3,33%
Banking sector				
20/22	20/22	40100	10!04	20/24
2Q'23	3Q'23	4Q'23	1Q'24	2Q'24



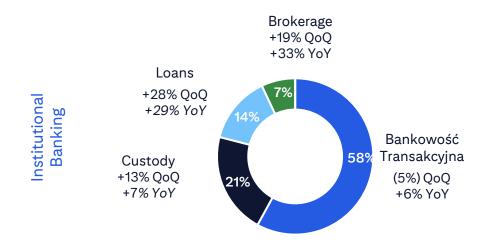
Net fee and commission income

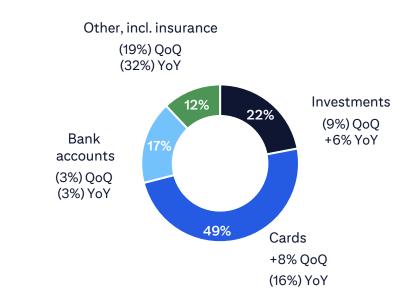
Net fee and commission income – segment split (PLN MM)

The highest NF&CI result for last 3 years, strong performance in Institutional Banking segment, driven by rebound in loan volumes and high transaction number on capital markets



2Q'24 NF&CI structure and dynamics





Consumer Banking



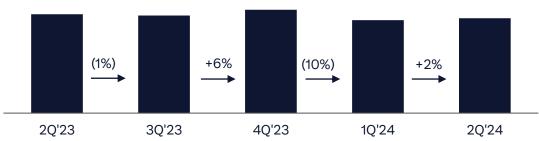
Treasury

Treasury result (PLN MM)



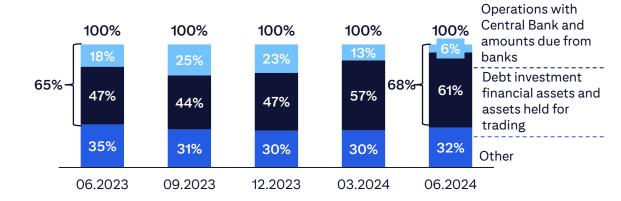
^{*} Sum of net interest income on debt securities, amounts due from banks and derivatives in hedge accounting

Income on FX – client activity (Institutional Banking)



Balance sheet structure (%)

Decrease in reverse repo receivables in favor of investment debt assets



Revaluation reserve (PLN MM)





Expenses

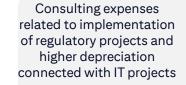
Operating expenses (PLN MM)



1H'24 Expenses by type (PLN MM)

1H'24 operating expenses impacted by higher **staff expenses** fueled by growing remuneration expenses (9% YoY)



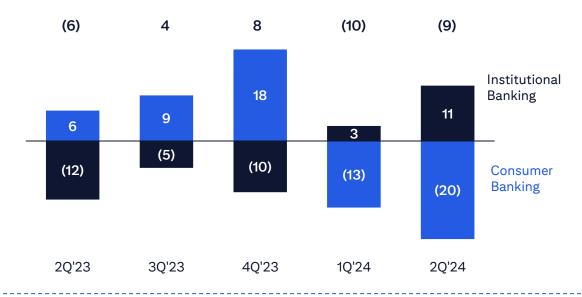




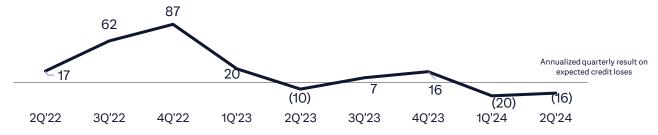
Cost of Risk

Cost of Risk

Sale of non-performing portfolio in Consumer Banking segment partially compensated by changes in provisions model in Institutional Banking segment

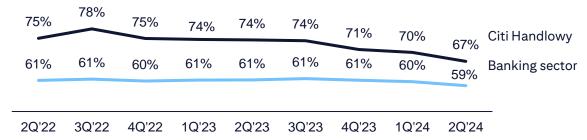


^{*} Increase of provisions presented with the sign (+), decrease with the sign (-) (basis points)



Coverage ratio and NPL

Coverage ratio



Share of stage 3 in loan portfolio

(for Citi Handlowy amounts due from financial sector and nonfinancial sector)

5,2%	5,3%	5,2%	5,1%	5,2%	5,3%	5,0%	4,9%	4,8% Banking sector
3,6%	3,7%	4,0%	3,9%	3,5%	4,0%	3,9%	3,5%	Citi Handlowy 2,8%
2Q'22	3Q'22	4Q'22	1Q'23	2Q'23	3Q'23	4Q'23	1Q'24	2Q'24

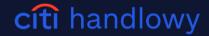


Summary of the Capital Group financial results

	2Q24	1Q24	QoQ	2Q23	YoY	1H'24	1H'23	YoY	
Net interest income	805	798	1%	832	(3%)	1,603	1,679	(5%)	
Net fee and commission income	148	144	2%	142	4%	292	283	3%	
Core revenue	953	942	1%	974	(2%)	1,895	1,962	(3%)	
Treasury	165	129	27%	155	6%	294	412	(29%)	
Other revenues	(14)	9	-	21	(168%)	(5)	19	(127%)	
Total revenue	1,103	1,081	2%	1,150	(4%)	2,184	2,392	(9%)	
Expenses	(355)	(470)	(25%)	(340)	4%	(825)	(755)	9%	
Operating margin	748	610	23%	810	(8%)	1,358	1,637	(17%)	
Provisions	9	10	(17%)	6	51%	19	(6)	(410%)	
Net impairment on non-financial									
assets	(180)	-	-	-	-	(180)	-	-	
Profit before tax	528	577	(9%)	771	(32%)	1,105	1,540	(28%)	
Corporate income tax	(134)	(123)	9%	(160)	(16%)	(257)	(324)	(21%)	
Bank levy	(48)	(45)	7%	(45)	9%	(94)	(92)	2%	
Net income	394	454	(13%)	612	(36%)	848	1 215	(30%)	
ROE	22.8%	26.4%	(3.6 pp.)	29.5%	(6.7 pp.)				
ROA	2.6%	2.9%	(0.3 pp.)	2.8%	(0.2 pp.)				
Revaluation reserve	180	243	(26%)	(213)	(184%)	180	(213)	-	
Assets	73,074	75,204	(3%)	71,583	2%	73,074	71,583	2%	
Net loans	21,246	20,466	4%	22,794	(7%)	21,246	22,794	(7%)	
Deposits	52,487	52,952	(1%)	49,840	5%	52,487	49,840	5%	
Loans / Deposits	40%	39%		46%					
TCR	23.6%	23.7%		23.0%					



Appendix

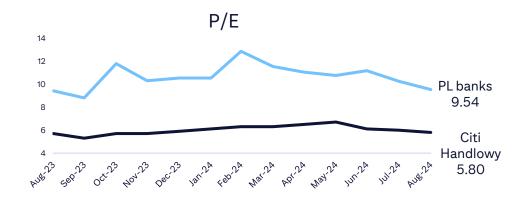


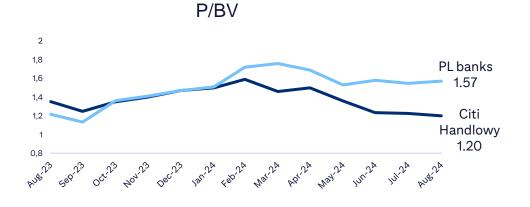
Citi Handlowy – change in share price

Change in Bank's share price vs. WIG-Banks index

BHW valuation vs. other banks





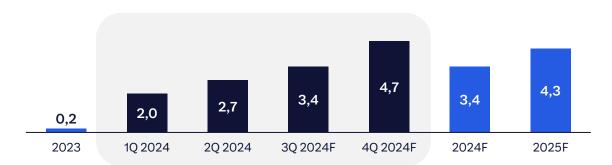


Last quotation August 27th, 2024 (Citi Handlowy: PLN 95.00)



Forecasts for Polish economy

GDP of Poland (%, YoY)

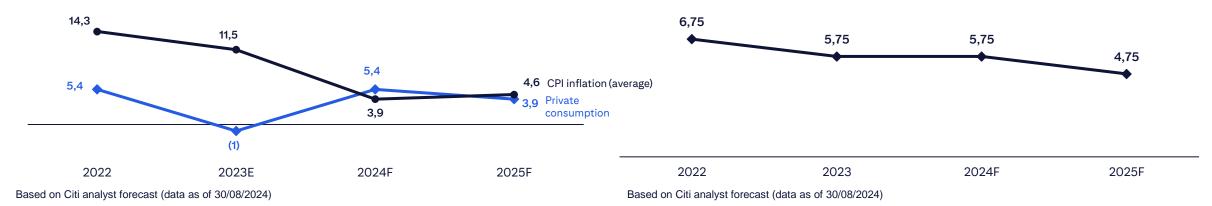


Based on Citi analyst forecast (data as of 30/08/2024)

- Rebound in consumption is one of main factors indicating for faster economic growth in Poland this year. Data on GDP for first quarter confirmed this view, as consumption grew by 4.6% YoY and driven 2.6 pp out of total GDP growth of 2% YoY in the whole 2Q'24. Growing accumulation of households' savings is a factor that may counteract to aforementioned optimistic scenario.
- The market returned to pricing of interest rates cuts in early 2025. Nevertheless,
 Polish central bank's tone is relatively hawkish not only comparing to the CentralEast Europe but also to base markets (eurozone and USA). In our view Monetary
 Policy Council may finally consider rates cuts before 2026 and taking this into
 account we expect that the first cut will take place in 2nd half of 2025, when the
 effects of the July rise of Energy prices fade away.

Consumption and inflation CPI (%, YoY)

NBP reference rate (%, EoP)





Capital Group - profit and loss account

				1001	2221	2Q24 vs.1Q24		2Q24 vs.2Q23				1'H'24 vs 1H'23	
PLN MM	2Q23	3 Q 23	4Q23	1Q24	2Q24	PLN MM	%	PLN MM	%	1H 2023	1H 2024	PLN M	IM
Net interest income	832	827	772	798	805	7	1%	(27)	(3%)	1,679	1,603	(77)	(5%)
Net fee and commission income Dividend income	142 10	143 1	136 0	144 0	148 11	4 11	2 % -	6 1	4% 9%	283 10	292 11	9 1	3% 10%
Net gain on trading financial instruments and revaluation	184	203	179	135	144	9	6%	(40)	(22%)	415	279	(136)	(33%)
Net gain on debt investment financial assets measured at fair value through other comprehensive income	(28)	(28)	(116)	(6)	21	27	-	49	-	(4)	14	18	-
Hedge accounting	(2)	(3)	(2)	8	2	(6)	(77%)	4	-	(5)	10	15	-
Treasury	153	172	61	137	166	29	21%	13	9%	406	303	(103)	(25%)
Net gain on other equity instruments	14	2	18	3	(10)	(13)	-	(24)	-	15	(7)	(22)	-
Net other operating income	(1)	(9)	(7)	(2)	(17)	(15)	871%	(16)	1812%	(1)	(19)	(17)	1348%
Revenue	1,150	1,136	980	1,081	1,103	22	2%	(47)	(4%)	2,392	2,184	(209)	(9%)
Expenses	(312)	(305)	(322)	(441)	(326)	114	(26%)	(14)	5%	(701)	(767)	(66)	9%
Depreciation	(28)	(28)	(29)	(30)	(29)	1	(3%)	(1)	3%	(54)	(58)	(4)	7%
Expenses and depreciation	(340)	(333)	(352)	(470)	(355)	115	(25%)	(15)	4%	(755)	(825)	(70)	9%
Net impairment on non-financial assets	-	-	-	-	(180)	(180)	-	(180)	-	-	(180)	(180)	-
Operating margin	810	803	629	610	748	138	23%	(62)	(8%)	1637	1358	(279)	(17%)
Profit/(loss) on sale of tangible fixed assets	(0,1)	0,0	(0,1)	1,8	(0,1)	(2,0)	-	(0,1)	130%	(0,1)	1,7	1,8	-
Provision for expected credit losses on financial assets and provisions for off-balance sheet commitments	6	(4)	(8)	10	9	(2)	(17%)	3	51%	(6)	19	25	-
Tax on certain financial institutions	(45)	(50)	(49)	(45)	(48)	(3)	7%	(4)	9%	(92)	(94)	(2)	2%
EBIT	771	749	572	577	528	(49)	(9%)	(243)	(32%)	1,540	1,105	(434)	(28%)
Corporate income tax	(160)	(158)	(122)	(123)	(134)	(11)	9%	26	(16%)	(324)	(257)	67	(21%)
Net profit	612	592	449	454	394	(60)	(13%)	(217)	(36%)	1,215	848	(367)	(30%)
C/I ratio	30%	29%	36%	44%	32%					32%	38%		



Institutional Banking - profit and loss account

	2002	2222	4000	4004	2224	2Q24 vs.1Q24		Q24 vs.1Q24 2Q24 vs.2Q23		1H 2O23 1 H 2O24		1'H'24 vs 1H'23	
PLN MM	2Q23	3Q23	4Q23	1Q24	2Q24	PLN MM	%	PLN MM	%	1H 2U23	1H 2U24	PLN	мм
Net interest income	558	549	504	521	535	14	3%	(23)	(4%)	1,141	1,055	(85)	(7%)
Net fee and commission income Dividend income	100 2	99 1	100 0	106 0	111 2	4 2	4% 5817%	11 0	11% 23%	201 2	217 2	16 0	8% 25%
Net gain on trading financial instruments and revaluation	174	193	170	127	136	8	6%	(39)	(22%)	398	263	(135)	(34%)
Net gain on debt investment financial assets measured at fair value through other comprehensive income	(28)	(28)	(116)	(6)	21	27	-	49	-	(4)	14	18	-
Hedge accounting	(2)	(3)	(2)	8	2	(6)	(77%)	4	-	(5)	10	15	-
Treasury	144	162	52	129	158	29	22%	14	10%	389	287	(102)	(26%)
Net gain on other equity instruments	2	1	5	2	(2)	(4)	-	(4)	-	2	0	(2)	(82%)
Net other operating income	3	(1)	4	2	4	2	76%	0	9%	8	6	(2)	(28%)
Revenue	808	811	665	760	807	47	6%	(1)	(0%)	1,742	1,568	(175)	(10%)
Expenses	(142)	(141)	(150)	(241)	(144)	96	(40%)	(2)	1%	(356)	(385)	(29)	8%
Depreciation	(6)	(6)	(7)	(6)	(7)	(O)	6%	(1)	9%	(12)	(13)	(1)	7%
Expenses and depreciation	(149)	(147)	(157)	(247)	(151)	96	(39%)	(2)	2%	(368)	(398)	(30)	8%
Operating margin	660	664	509	513	656	143	28%	(4)	(1%)	1374	1169	(205)	(15%)
Profit/(loss) on sale of tangible fixed assets	0,0	0,0	0,0	1,9	(0,1)	(2)	-	(0)	245%	(0,1)	1,8	2	-
Provision for expected credit losses on financial assets and provisions for off-balance sheet commitments	12	5	10	(3)	(11)	(8)	270%	(23)	-	21	(14)	(35)	-
Tax on certain financial institutions	(31)	(34)	(34)	(30)	(34)	(4)	13%	(2)	8%	(65)	(64)	1	(2%)
EBIT	640	636	485	482	611	129	27%	(29)	(5%)	1,329	1,093	(236)	(18%)
C/I ratio	18%	18%	24%	33%	19%					21%	25%		



Consumer Banking - profit and loss account

				1Q24 2		2Q24 vs.1Q24		2Q24 vs.2Q23		1H 2023 1H 2024		1'H'24 vs 1H'23	
PLN MM	2Q23	3Q23	4Q23		2Q24			PLN MM %				PLN M	IM
Net interest income	274	279	268	277	270	(7)	(3%)	(4)	(1%)	539	547	9	2%
Net fee and commission income	42	44	36	38	37	(1)	(2%)	(5)	(13%)	82	75	(7)	(8%)
Dividend income	8	-	0	0	9	8	-	0	6%	8	9	1	6%
Net gain on trading financial instruments and revaluation	9	10	9	8	8	0	4%	(1)	(11%)	18	16	(1)	(7%)
Net gain on other equity instruments	12	1	13	1	(8)	(9)	-	(20)	-	13	(7)	(20)	-
Net other operating income	(4)	(8)	(11)	(4)	8	12	-	13	-	18	16	(1)	(7%)
Revenue	342	324	315	320	296	(25)	(8%)	(46)	(13%)	650	616	(34)	(5%)
Expenses	(170)	(164)	(172)	(200)	(182)	18	(9%)	(12)	7%	(345)	(382)	(37)	11%
Depreciation	(22)	(22)	(23)	(23)	(22)	1	(5%)	(O)	1%	(42)	(45)	(3)	8%
Expenses and depreciation	(191)	(186)	(195)	(223)	(204)	19	(7%)	(13)	7%	(387)	(427)	(40)	10%
Net impairment on non-financial assets	-	-	-	-	(180)	(180)	-	(180)	-	_	(180)	(180)	-
Operating margin	150	138	120	97	92	(5)	(6%)	(59)	(39%)	263	189	(75)	(28%)
Provision for expected credit losses on financial assets and provisions for off-balance sheet commitments	(6)	(9)	(18)	13	20	6	47%	26	-	(27)	33	60	-
Tax on certain financial institutions	(13)	(16)	(15)	(15)	(15)	1	(4%)	(1)	11%	(26)	(30)	(4)	13%
EBIT	131	113	87	95	(83)	(178)	-	(214)	-	210	12	(198)	(94%)
C/I ratio	56%	57%	62%	70%	69%					59%	69%		



Balance sheet - assets

		ı	As end of		2Q24 vs.	1022	2Q24 vs. 2Q23		
	2Q23	3 Q 23	4Q23	1Q24	2Q24	PLN B	+ Q 23	PLN B	Q 23
PLN B Cash and cash equivalents	2.6	0.5	1.2	1.0	0.5	(0.7)	(59%)	(2.1)	(8
Amounts due from banks	10.5	17.3	15.4	8.6	4.2	(11.2)	(73%)	(6.3)	(6
Financial assets held-for-trading	6.2	5.2	4.9	5.5	5.6	0.7	14%	(0.6)	(10
Debt financial assets measured at fair value through other comprehensive income	27.1	26.3	29.6	37.2	39.2	9.7	33%	12.1	4
Customer loans	22.8	20.5	20.1	20.5	21.2	1.2	6%	(1.5)	(
Financial sector entities	6.3	4.5	4.2	5.1	5.3	1.2	28%	(1.0)	(10
including reverse repo receivables	2.6	0.2	0.2	0.7	0.6	0.4	244%	(1.9)	(70
Non-financial sector entities	16.5	16.0	15.9	15.4	15.9	0.0	0%	(0.5)	(:
Institutional Banking	10.6	10.1	10.0	9.4	9.8	(0.1)	(1%)	(8.0)	(7
Consumer Banking	5.9	5.9	5.9	5.9	6.1	0.2	3%	0.2	
Unsecured receivables	3.8	3.7	3.7	3.7	3.7	0.0	1%	(0.0)	(
Credit cards	2.1	2.1	2.1	2.0	2.0	(0.1)	(3%)	(0.1)	(5
Cash loans	1.6	1.6	1.6	1.6	1.7	0.1	5%	0.1	
Other unsecured receivables	0.0	0.0	0.0	0.0	0.0	(0.0)	(21%)	(0.0)	(24
Mortgage	2.1	2.1	2.2	2.3	2.3	0.1	6%	0.2	1
Other assets	2.4	2.5	2.3	2.5	2.3	0.0	1%	(0.1)	(3
Total assets	71.6	72.4	73.4	75.2	73.1	(0.3)	(0%)	1.5	



Balance sheet - liabilities and equity

	As end of				
PLN B	2Q23	3Q23	4Q23	1Q24	2Q24
Liabilities due to banks	3.3	3.4	3.4	5.3	3.6
Financial liabilities held-for-trading	4.6	4.1	3.5	2.9	3.2
Financial liabilities due to customers	52.1	53.9	55.0	54.5	53.8
Financial sector entities - deposits	3.5	3.6	3.8	4.0	4.0
Non-financial sector entities - deposits	46.3	48.2	49.4	49.0	48.5
Institutional Banking	27.9	28.7	30.2	29.5	29.2
Consumer Banking	18.5	19.4	19.2	19.5	19.4
Other deposits	2.2	2.1	1.8	1.6	1.3
Other liabilities	3.2	2.0	1.8	2.1	3.3
Total liabilities	63.2	63.4	63.7	64.9	63.9
Share capital	0.5	0.5	0.5	0.5	0.5
Supplementary capital	3.0	3.0	3.0	3.0	3.0
Own shares	-	-	-	(0.0)	(0.0)
Revaluation reserve	(0.2)	(0.1)	0.1	0.2	0.2
Other reserves	3.2	3.2	3.2	3.2	4.1
Retained earning	1.8	2.4	2.9	3.3	1.5
Total Equity	8.4	9.0	9.7	10.3	9.2
Total liabilities & equity	71.6	72.4	73.4	75.2	73.1
Loans / Deposits ratio	46%	40%	38%	39%	40%

2Q24 vs. 4	Q23	2Q24 vs.	2Q23
PLN B	%	PLN B	%
0.2	7%	0.3	10%
(0.4)	(11%)	(1.5)	(32%)
(1.2)	(2%)	1.7	3%
0.2	5%	0.5	13%
(0.9)	(2%)	2.2	5%
(1.1)	(4%)	1.3	5%
0.2	1%	0.9	5%
(0.5)	(27%)	(0.9)	(41%)
1.5	87%	0.0	1%
0.2	0%	0.6	1%
-	0%	_	0%
_	0%	_	0%
(0.0)	-	(0.0)	-
0.1	40%	0.4	-
0.9	27%	0.9	27%
(1.4)	(49%)	(0.4)	(20%)
(0.5)	(5%)	0.9	10%
(0.3)	(0%)	1.5	2%



Kontakt



Investor Relations:

relacjeinwestorskie@citi.com

Adam Piotrak Investor Relations Head adam.piotrak@citi.com

Monika Paczuska Investor Relations Analyst monika.paczuska@citi.com

