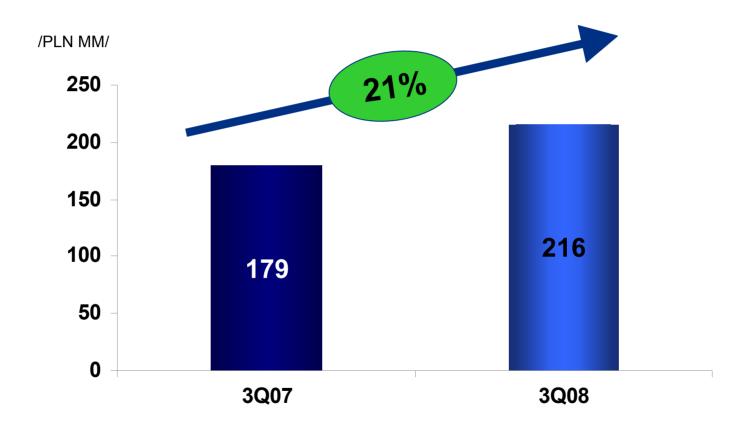


BANK HANDLOWY W WARSZAWIE S.A. 3Q 2008 consolidated financial results

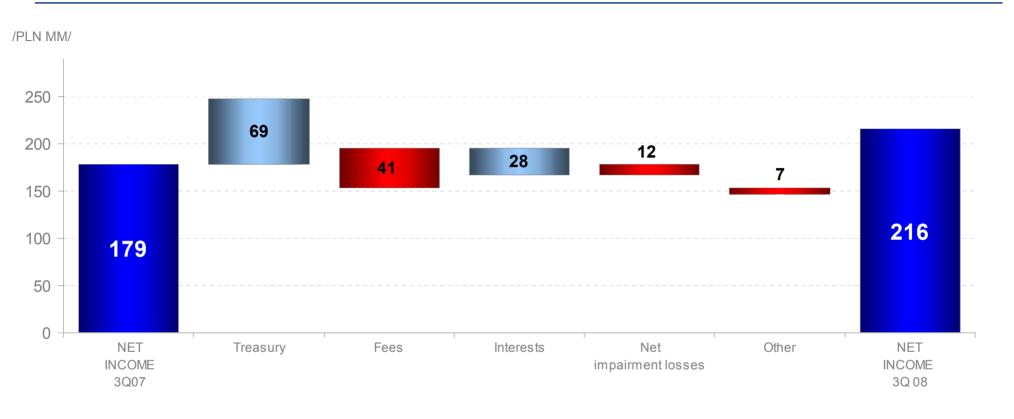


Sound net income growth as compared to 3Q 2007





P&L lines impact on net income 3Q 2008 vs. 3Q 2007









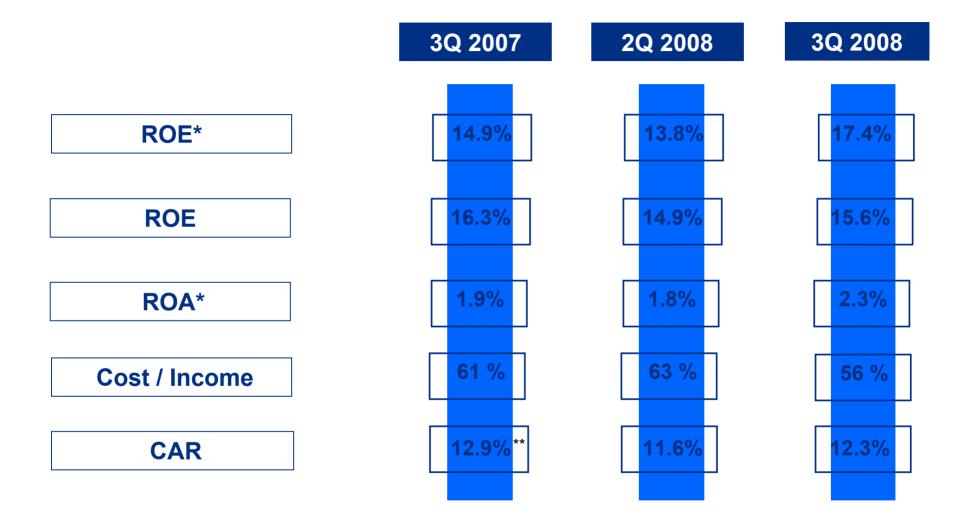








Major financial ratios

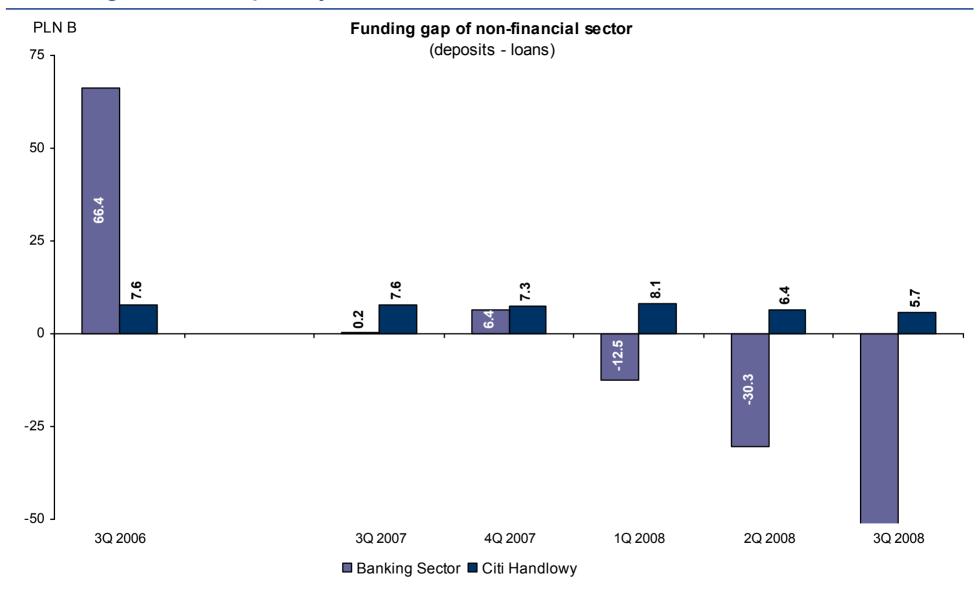


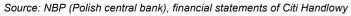
^{*} based on annualized net income



^{**}CAR calculated as at December 31, 2007

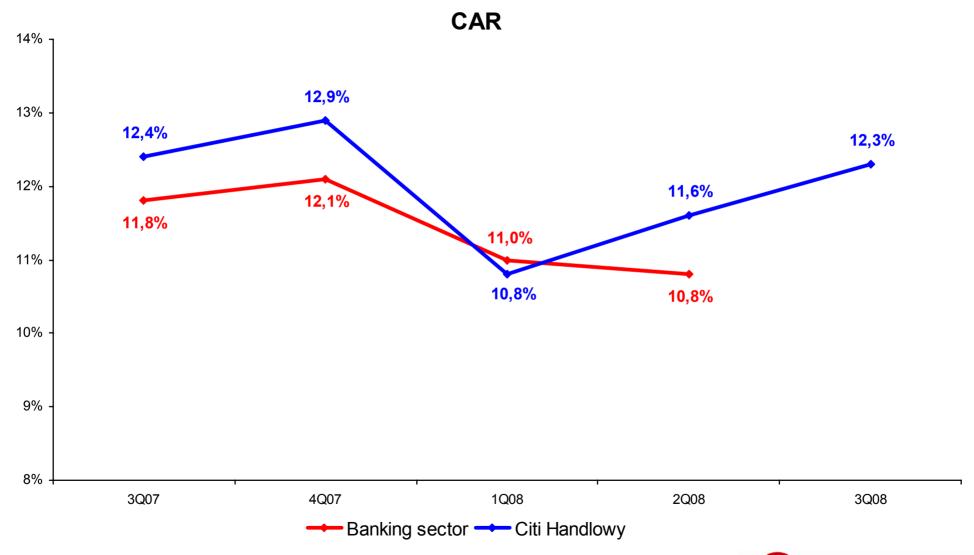
Banking sector liquidity



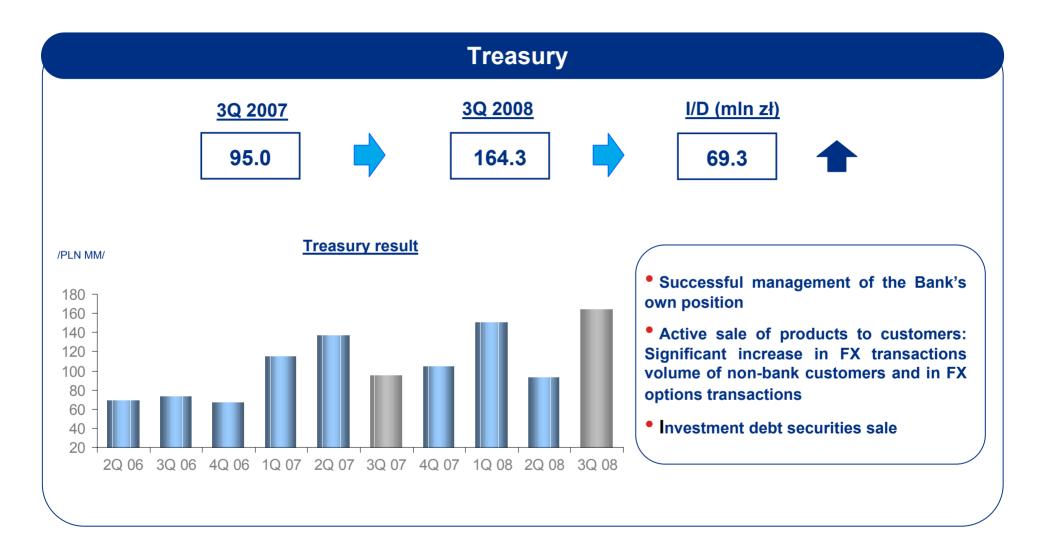




CAR









Treasury

Customer activity

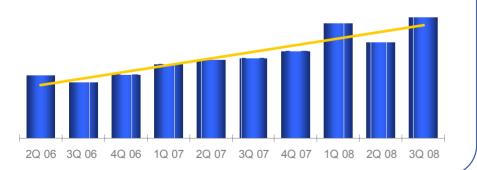


Customer activity result



FX result (FX spot)

Customer activity result*/



Proprietary management

High volatility of the proprietary management result

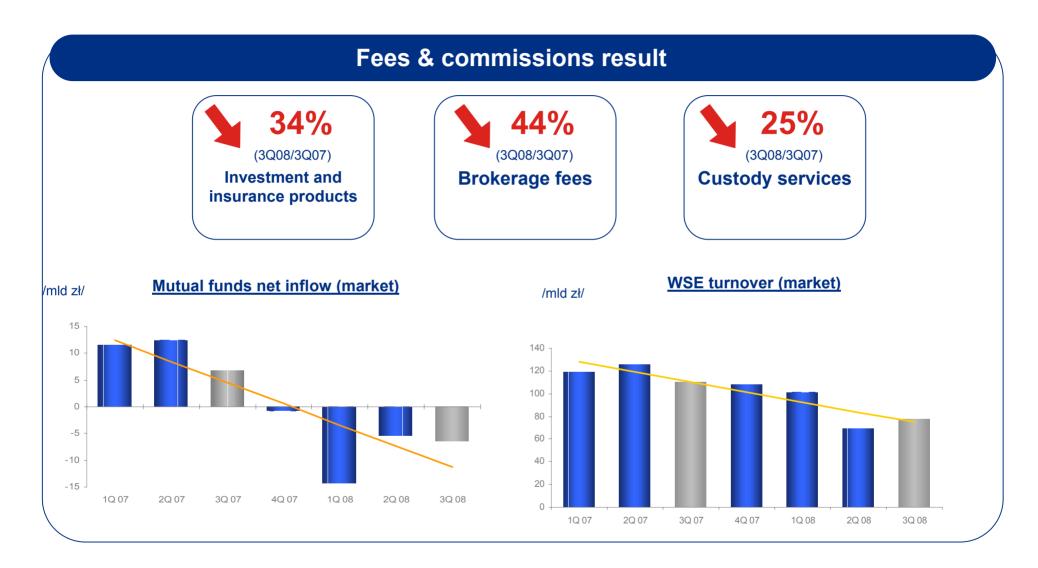
Proprietary management result */



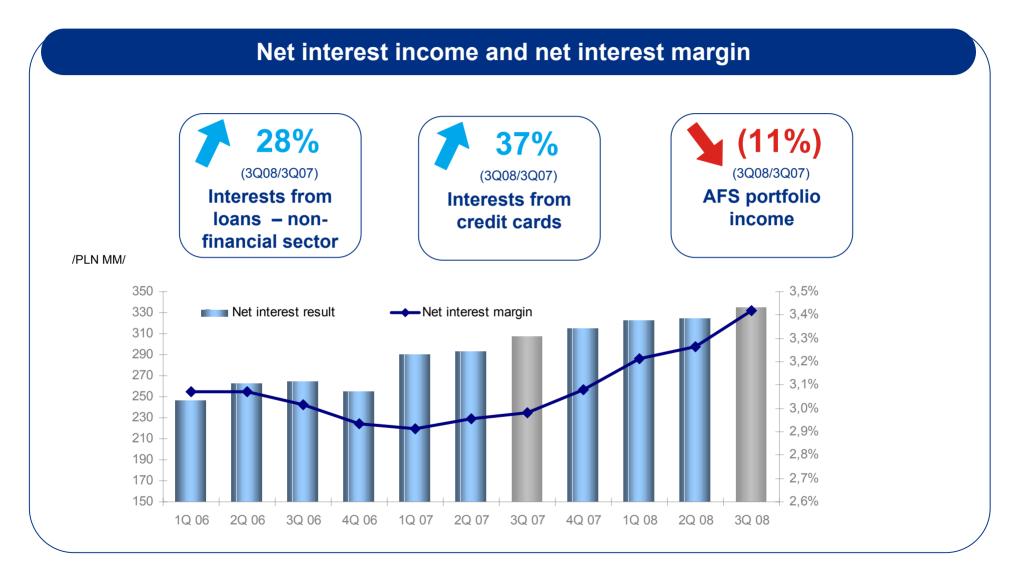
2Q 06 3Q 06 4Q 06 1Q 07 2Q 07 3Q 07 4Q 07 1Q 08 2Q 08 3Q 08

*Scale on charts is incomparable

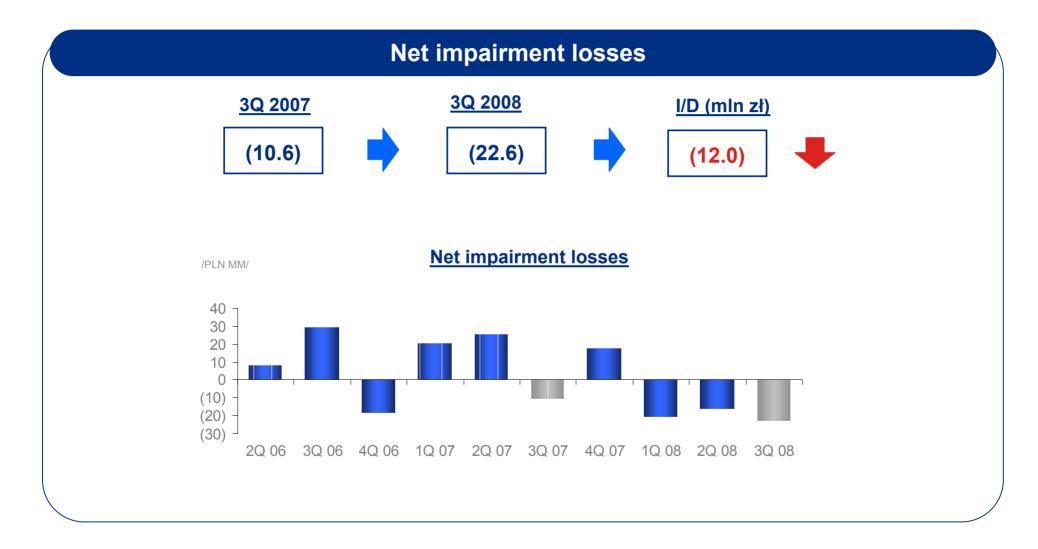






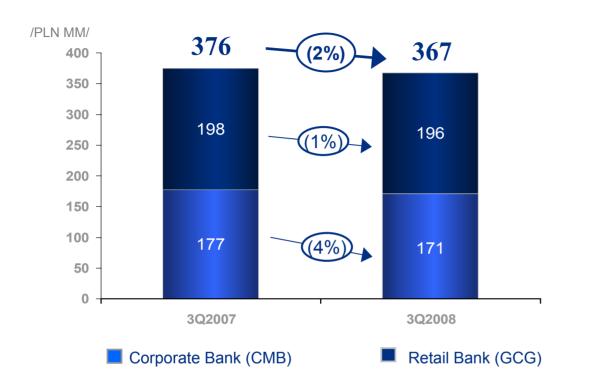








Expenses under control – strategy delivery

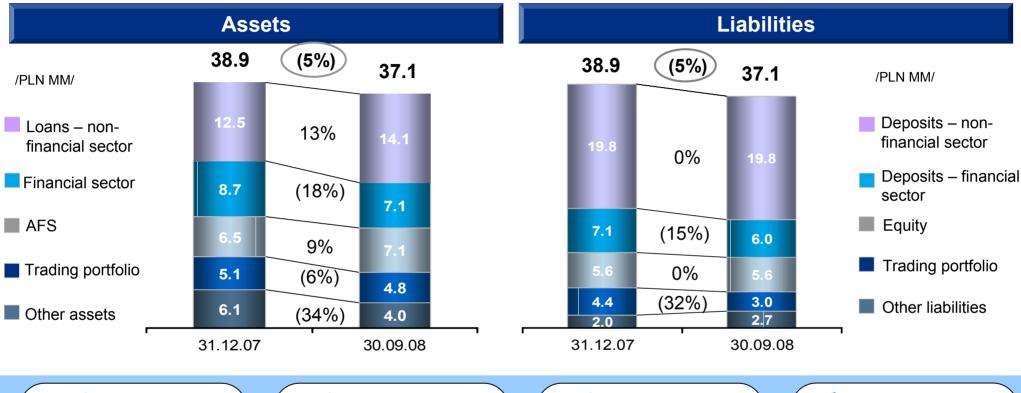


Cost / Income			
	3Q07	2Q08	3Q08
GCG	69%	68%	65%
CMB	54%	57%	48%
Total	61%	63%	56%

- <u>Corporate:</u> lower staff expenses and staff expenditures, decrease of technological expenses
- Retail: Expenses of the segment went down slightely, higher expenses related to increased acquisition and portfolio growth were compensated by growing effectiveness of the segment and lower marketing spending



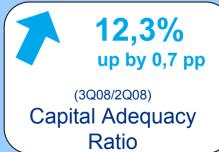
Balance sheet structure improvement





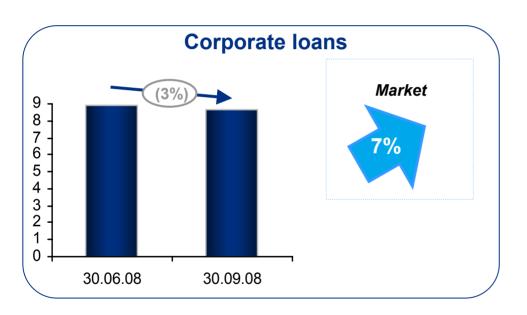


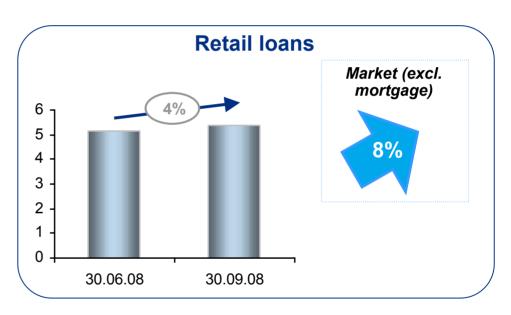






Non-financial sector loans



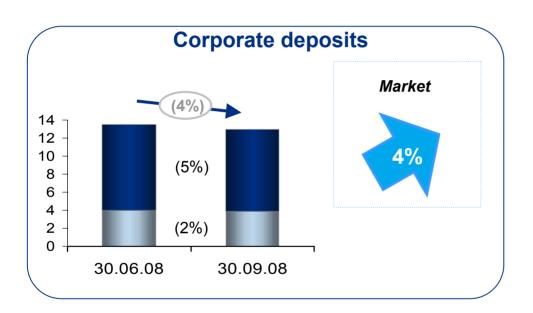


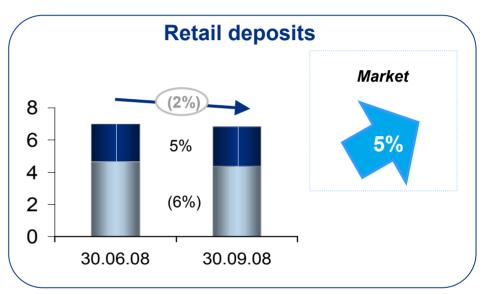
Corporate loans: including public sector and local government institutions Source: Bank's estimates, data pro-forma, in PLN billion



Deposits

Non-financial sector deposits





■ Current ■ Term

Corporate deposits including public sector and local government institutions Source: Bank's estimates, data pro-forma, in PLN billion



Results of the third quarter – corporate banking

Achievements of the Bank for corporates

130 %

Growth of transactions
volumes concluded
by On Line Trading
Platform

compared to analogous period of 2007

Almost 80% growth of volumes level on hedging by customers their FX exposure by options
(IIIQ2008/ IIIQ2007)

50 %

Growth of the number of customers on On Line Trading Platform

(IIIQ2008/ IIIQ2007)

3-year loan agreement was signed with FMCG segment player for the amount of

40 million USD



Results of the third quarter – corporate banking

Prepaid payment cards Citi Handlowy – market leader



Innovative solution with a wide spectrum of use:

- social benefit card
- > instrument in contests and promotions
 - > tool used in incentive programmes

70%

Market share

420,000 cards

prepaid were issued as at the end of September 2008

90%

Growth of issued cards at the end of the III quarter 2008 as compared to analogous

period of 2007



Results of the third quarter – retail banking

Once again record results in the credit cards segment

- ✓ Aquisition of more than 74,000 credit cards almost 20% more than in 3Q 2007
- ✓ Total number of cards as at the end of 3Q 2008 reached 972,000 26% more than as at the end of 3Q 2007

Stable growth of popularity co-branded cards

The largest Credit Cards Discount Program in Poland

- ✓ Co-branded cards (65,000) amount more than 90% of acquired credit cards;
- √The users of Motokarta Kredytowa Citibank-BP represent almost half of it (31,000)
- ✓ Thus the Citibank-BP card, with total of nearly 240,000 issued cards, strengthened its position of the largest cobranding partnership programme on the market

✓ More than 3,200 vendors – 30% more than in 3Q 2007









Innovations for customer – retail banking

Safety and comfort for individual customers

- Innovative SMS service which helps holders of Citibank Credit Cards to locate the Discount Program partners
- Shopping in the Internet for instalments with Citibank Credit Cards – customer is enabled to independently set up instalment plans on his/her Citibank Credit Card payments, this via the eCard served internet shops

CitibankOnline †20%

(IIQ2008 vs. IIIQ2008)

The growth of the number of customers, which decided on Online Statements (255,000)

One motion for new customers

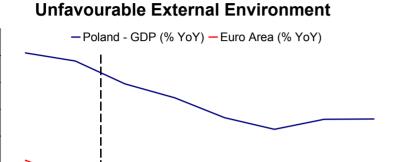
for gaining retail products of the Bank
(current account in PLN and other currencies, deposit
accounts, credit line in the account, credit card and
insurance products)



SMS with adresses of the nearest vendors, where attractive discounts can be obtained

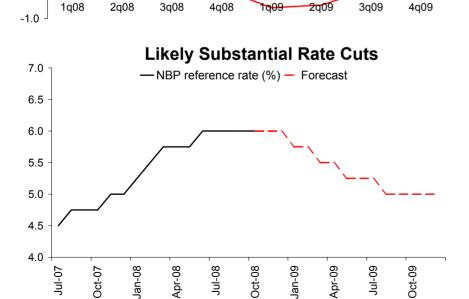


Prospect for the Polish Economy

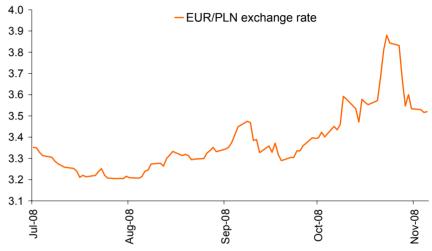


3a09

4a09



Increased Financial Market Volatility - EUR/PLN exchange rate



- Euro zone recession will likely contribute to economic slowdown in Poland
- Risk of heightened market volatility due to global financial crisis
- Economic growth weakness opens doors for interest rate cuts in Poland



7.0

6.0

5.0

4.0

3.0

2.0

1.0

0.0

Appendix



3Q 2008 results

PLN MM	3Q 2007	3Q 2008	3Q08/3Q07	
			I/ (D)	I/ (D) %
Net interest income	306,8	335,0	28,2	9%
Net fee and commission income	191,3	150,1	(41,2)	(22%)
Dividend income	3,5	0,4	(3,1)	(89%)
Treasury	95,0	164,3	69,3	73%
Equity instruments result	0,3	0,0	(0,3)	(100%)
Other operating revenue	18,0	11,2	(6,8)	(38%)
Revenue	614,9	661,1	46,2	8%
Expenses and depreciation	(375,7)	(367,2)	(8,5)	(2%)
Total operating expenses	(349,0)	(343,1)	(5,8)	(2%)
Depreciation	(26,7)	(24,1)	(2,6)	(10%)
Income on fixed assets sale	0,5	1,3	0,8	155%
Movements in provisions	(10,6)	(22,6)	(12,0)	113%
Share in subs' profits	0,0	0,0	(0,0)	-
EBIT	229,2	272,5	43,4	19%
Corporate tax	(50,3)	(56,8)	6,5	13%
Net profit	178,8	215,7	36,9	21%



Corporate banking 3Q 2008 results

PLN MM	3Q 2007	3Q 2008	3Q08/3Q07	
			I/ (D)	I/ (D) %
Net interest income	138,6	128,5	(10,1)	(7%)
Net fee and commission income	78,8	62,0	(16,9)	(21%)
Dividend income	3,5	0,4	(3,1)	(89%)
Treasury	86,9	154,2	67,3	77%
Equity instruments result	0,3	0,0	(0,3)	(100%)
Other operating revenue	18,1	13,9	(4,2)	(23%)
Revenue	326,2	358,9	32,7	10%
Expenses and depreciation	(177,3)	(170,7)	(6,6)	(4%)
Total operating expenses	(158,5)	(154,9)	(3,6)	(2%)
Depreciation	(18,8)	(15,8)	(2,9)	(16%)
Income on fixed assets sale	0,5	1,0	0,6	117%
Movements in provisions	6,7	(4,0)	(10,7)	nm
Share in subs' profits	0,0	0,0	(0,0)	
EBIT	156,2	185,2	29,1	19%



Retail banking 3Q 2008 results

PLN MM	3Q 2007	3Q 2008	3Q08/3Q07	
			I/ (D)	I/ (D) %
Net interest income	168,3	206,6	38,3	23%
Net fee and commission income	112,5	88,2	(24,3)	(22%)
Dividend income	0,0	0,0	0,0	-
Treasury	8,1	10,1	2,0	25%
Equity instruments result	0,0	0,0	0,0	-
Other operating revenue	(0,1)	(2,7)	(2,5)	nm
Revenue	288,7	302,2	13,4	5%
Expenses and depreciation	(198,4)	(196,5)	(1,9)	(1%)
Total operating expenses	(190,4)	(188,2)	(2,2)	(1%)
Depreciation	(8,0)	(8,2)	0,3	4%
Income on fixed assets sale	0,0	0,2	0,2	1167%
Movements in provisions	(17,4)	(18,6)	(1,3)	7%
Share in subs' profits	0,0	0,0	0,0	
EBIT	73,0	87,3	14,3	20%

